# Decision Making Under Uncertainty: Lecture 3—Personalized SAA

Lecture 3 Ryan Cory-Wright Spring 2024

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While goats make great pets, you prefer a car.

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She then asks you if you want to switch to door 3. Should you switch?

- When you first picked a door, there was a  $1/3$  chance of winning a car if you picked door 2
- After door 3 was opened, the odds that a car was behind door 2 increased to 2/3. Why?

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- Before opening door 3, we were indifferent between doors 1–2. After opening door 3, we prefer door 2. The side information we obtained by opening a door materially affected the best decision

# <span id="page-9-0"></span>[Sample Average Approximation](#page-9-0) [and Beyond](#page-9-0)

# Classical OR (Sample Average Approximation)



This is what you saw in your first optimization class

### ML Today



This is what you would see in an ML class

#### The future: Personalized Sample Average Approximation



Optimization in the world as it should be, if not the world as it is.

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#### The future: Personalized Sample Average Approximation



Optimization in the world as it should be, if not the world as it is. Because data is the objective reality we use to design models, models only exist *in our imagination*. And we should use data to improve decisions. Let's concretize with an example.

#### Real Problem Setting: Big-Data Newsvendor

We run a hospital, and must decide how many nurses to schedule for tomorrow's shift. We have n observations of:

- The demand for the number of nurses in day  $i \in [n]$ ,  $D_i$
- The vector  $z_i \in \mathbb{R}^p$ , which contains  $p$  different features (e.g. flu infection rates in the population, unemployment rate, current median rent,  $\dots$ ) predictive of demand  $D_i$ .

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Discuss Among Yourselves: How should we set the number of nurses x, where each nurse needs to be paid  $c$  to work for the day, can charge the govt  $q$  per nurse if there is demand?

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Discuss Among Yourselves: How should we set the number of nurses x, where each nurse needs to be paid  $c$  to work for the day, can charge the govt  $q$  per nurse if there is demand?

Formally:

$$
\max_{x\geq 0} \mathbb{E}_{\omega}[\min(D_{\omega},x)q-cx|z]
$$

See Ban and Rudin (OR 2019) for a detailed study of problem setting  $88$ 

# How do practitioners solve this problem?

Ignore the side information z, don't solve

 $\max_{x \geq 0} \mathbb{E}_{\omega}[\min(D_{\omega}, x)q - cx|z]$ 

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via its sample-average approximation

$$
\max_{x\geq 0} \frac{1}{n} \sum_{i=1}^n \min(D_i, x)q - cx
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Like we talked about last week

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Like we talked about last week

- Pros: SAA converges almost surely to an optimal solution where we don't have any side information
- Cons: even when we have infinite data and know the marginal distribution of  $D$ , we leave something on the table by ignoring  $z$ (e.g., what if z perfectly predicts  $D$ ?)

# Approach 2: (Naive) Predict-then-optimize

Take a two-step approach:

1.  $\, {\sf Predict:} \,$  Use historical observations  $(\, {\sf z}_i, {\sf D}_i)_{i \in [N]} \,$  to create a model for how **D** depends on z, say  $\hat{D} = f(z)$ , where f is our trained model and  $\hat{D}$  our prediction

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What we should do: leverage the data z to make the best decision possible. One approach for this: construct model of conditional distribution  $D|z$  from historical data, minimize sample-average approximation over conditional distribution. Called personalized SAA/contextual optimization

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Approach 3: leverage knowledge of critical fractile result, train ML model to predict an optimal solution directly from context z using a linear decision rule Pros: optimal in large-sample settings, very efficient, nice guarantees. Completely solves the Newsvendor problem

Cons: unclear how to generalize to settings with constraints

The "best" way of performing personalized SAA is (in my view) not fully resolved. Therefore, we discuss several approaches from the literature, and their pros/cons. Note that not all aspects of what we discuss today will be as satisfying as last week, since this isn't a solved problem.
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Nonetheless, I think showing you things we don't know how to do yet is as important as things we do know how to do

 $\bullet\,$  We have data  $(\bm{D}^i,\bm{z}^i)_{i\in[N]}$  from observations of a stochastic process, where  $D$  is a random variable that appears in our optimization problem, and  $z$  is broadly predictive of  $D$ 

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- Given this data, and side information z, we want to solve for

$$
x(z) \in \arg\min_{x \in \mathcal{X}} \quad \mathbb{E}_{\mathbb{P}(D|z)}[f(x, D)|Z=z],
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• In general,  $x(z)$  might need to be a function of z, which makes optimizing over the space of policies  $x(z)$  hard

Before looking at methods, let's verify the importance of the problem setting by looking at more examples

Problem setting:

- Universe of  $p$  assets with random future returns  $r_i$
- $\bullet\,$  We want to pick  ${\pmb x}\in {\mathbb R}^p_+ : {\pmb e}^\top{\pmb x}=1$  to minimize a weighted sum of variance minus expected return, given the context z, which captures relevant side information (e.g., interest rates, oil prices)
- Formally:

$$
\min_{\mathbf{x} \in \mathbb{R}_+^p : \mathbf{e}^\top \mathbf{x} = 1, \gamma \in \mathbb{R}} \quad \mathbb{E}_{\mathbf{r} | \mathbf{z}} \left[ \left( \sum_{i=1}^p x_i r_i - \gamma \right)^2 - \lambda \mathbf{r}^\top \mathbf{x} \middle| \mathbf{z} \right],
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Quiz: who can tell me why first term is valid formulation of variance

$$
\mathbb{V}[\boldsymbol{r}^{\top}\boldsymbol{x}] = \mathbb{E}[(\boldsymbol{r}^{\top}\boldsymbol{x} - \mathbb{E}[\boldsymbol{r}^{\top}\boldsymbol{x}])^2]
$$

# Answering the Real Questions: Getting Coffee Before Work

- Ryan is deciding whether he has time to get a coffee before work  $\triangleq$
- He believes  $(?)$  it will make him  $2x$  as productive for next 30 mins



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- Assume a Santander bike is available w.p. 0.5: indifferent to coffee

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- Assume a Santander bike is available w.p. 0.5: indifferent to coffee
- Context: if Ryan's phone says there is currently a bike, the odds that one will be available in 5 mins time are much higher. So a valid decision rule is: if phone says bike available, get coffee 15

<span id="page-46-0"></span>[Improvement Strategy](#page-46-0) 1: [Predictive to Prescriptive](#page-46-0) [Analytics](#page-46-0)

Proposed by Bertsimas and Kallus (Management Science, 2020). Two-step approach:

- 1. Use supervised learning to pick weights  $w_N^i(z)$  to assign to each data point  $i$  such that  $\sum_{i=1}^N w_N^i(z) = 1 \forall$   $z$ . Ideally, the weights  $w_N^i(z)$  and the data points  $\boldsymbol{D}_i$  comprise a good approximation to the conditional distribution  $D|z$ .
- 2. Optimize a sample-average approximation under this conditional distribution, i.e., solve

$$
\mathbf{x}^*(\mathbf{z}) \in \arg\min_{\mathbf{x} \in \mathcal{X}} \sum_{i=1}^n w_N^i(\mathbf{z}) f(\mathbf{x}, \mathbf{D}^i) \approx \arg\min_{\mathbf{x} \in \mathcal{X}} \mathbb{E}_{\mathbb{P}(\mathbf{D}|\mathbf{z})} [f(\mathbf{x}, \mathbf{D}) | \mathbf{Z} = \mathbf{z}]
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\mathbf{x}^{\star}(\mathbf{z}) \in \arg\min_{\mathbf{x} \in \mathcal{X}} \sum_{i=1}^{n} w_N^{i}(\mathbf{z}) f(\mathbf{x}, \mathbf{D}^{i}) \approx \arg\min_{\mathbf{x} \in \mathcal{X}} \mathbb{E}_{\mathbb{P}(\mathbf{D}|\mathbf{z})}[f(\mathbf{x}, \mathbf{D}) | \mathbf{Z} = \mathbf{z}]
$$

Theorem: if  $f(\mathbf{x}, \mathbf{D}^i)$  convex and  $\mathcal X$  convex, can compute  $\mathbf{x}^{\star}(\mathbf{z})$  in polynomial time.

According to Bertsimas and Kallus (2020):

- Keep the values  $D_i$  we observed from data
- Change the weights assigned to each point  $D_i$  depending on z (in SAA,  $w_i = 1/N \; \forall i$ ), say  $w_N^i(z)$

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kNN case:

$$
\min_{\mathbf{x} \in \mathcal{X}} \sum_{i \in [N]: \mathbf{z}^i \text{ is a kNN of } \mathbf{z}} \frac{1}{k} f(\mathbf{x}, D^i)
$$

#### Fitting  $k$  nearest neighbors, visualized



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#### Fitting the  $k$  nearest neighbors. visualized



#### Many Clustering Strategies are Possible, But Use Caution



 $\label{eq:3.1} \big\{ (x^1,\,y^1),(x^2,\,y^2),(x^2,\,y^2),(x^3,\,y^3),(x^4,\,y^4),(x^5,\,y^5),(x^6,\,y^6),(x^7,\,y^7),(x^8,\,y^8),(x^9,\,y^9),(x^{10},\,y^{10}) \big\} \\ \hat{m}(x) = \tfrac{1}{10}\left( y^1 + y^2 + y^3 + y^4 + y^5 + y^6 + y^7 + y^8 + y^9 + y^{10} \right)$ 



# CART Approach



# CART Approach



Implied binning rule: divide the region of feasible side information inputs, and use different policies depending on the region side information inhabits.

Average over decision trees in forest, to "smooth out" dividing lines between feasible regions.

Aside: do you know what a random forest/CART/XGBoost etc. are?

• Pros: Conceptually simple—use ML to update the weights on the sample-average approximation, then apply SAA. Tractable. Materially improves on SAA in practice. Converges to an optimal contextual policy as N increases when the ML model is appropriate.

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- Cons: Fixing the data  $D_i$  and modifying the weights might leave something on the table:
	- Hint for a project (paper?): use optimal transport to improve predictive-to-prescriptive (optimal transport with Wasserstein distance would let you move around the weights)
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And not clear that a two-step approach is optimal vs. jointly optimizing the ML predictor and the optimization

# Let's take a break here.

# <span id="page-66-0"></span>[Improvement Strategy](#page-66-0) 2: Smart ["Predict Then Optimize"](#page-66-0)

#### Smart "Predict-then-Optimize"

Elmachtoub and Grigas (2022) study the following problem:

Given context z, solve

 $\min\limits_{\mathbf{x}\in\mathcal{X}}\mathbb{E}_{\boldsymbol{D}\sim\mathcal{D}_{\mathsf{z}}}[\boldsymbol{D}^{\top}\mathbf{x}|\mathbf{z}]=\mathbb{E}_{\boldsymbol{D}\sim\mathcal{D}_{\mathsf{z}}}[\boldsymbol{D}|\mathbf{z}]^{\top}\mathbf{x} \quad \text{(linearity of expectation)}$ 

with goal of minimizing decision error on  $D^{\top}x$ , not prediction error on x

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Figure 1: Illustration from Elmachtoub and Grigas (2022, Fig 1): feasible region  $X$  affects how much "room for error" there is.

#### Smart "Predict-then-Optimize"

To address problem, Elmachtoub and Grigas (2022) propose regret minimization. i.e., ensure good worst-case performance by minimizing quantities related to

$$
c(\hat{\boldsymbol{D}},\boldsymbol{D}):=\underbrace{\boldsymbol{D}^{\top}\boldsymbol{x}^{\star}(\hat{\boldsymbol{D}})}_{\text{cost using prediction }}-\underbrace{\boldsymbol{D}^{\top}\boldsymbol{x}^{\star}(\boldsymbol{D})}_{\text{cost if we predicted perfectly }},
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where  $\bm{{x}}^{\star}(\bm{D})$  is an optimal choice of  $\bm{x}$  under realization  $\bm{D}$  (take to be unique for convenience),  $\hat{D}$  is our predicted realization

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Concretely, using the SAA/ERM principle, we ideally want to minimize

$$
\min_{f\in\mathcal{H}}\frac{1}{N}\sum_{i=1}^N c(f(z_i), D_i),
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where f is predictor of  $\hat{D}$ ,  $\mathcal{H}$  is class of ML models we select f from

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\min_{f\in\mathcal{H}}\frac{1}{N}\sum_{i=1}^N c(f(z_i), D_i),
$$

where f is predictor of  $\hat{D}$ ,  $\mathcal{H}$  is class of ML models we select f from Objective non-convex, usually intractable (could be discontinuous)
To address intractability, convexify the loss function  $c$  (details of precisely how this is a convexification are unimportant; see their paper)

$$
\hat{c}(\hat{D}, D) = \max_{\mathbf{x} \in \mathcal{X}} \{ (D - 2\hat{D})^{\top} \mathbf{x} \} + 2D^{\top} \mathbf{x}^{\star}(\hat{D}) - D^{\top} \mathbf{x}^{\star}(D)
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One can show that this loss is a differentiable convex surrogate of c Therefore, solve

$$
\min_{f \in \mathcal{H}} \frac{1}{N} \sum_{i=1}^N \hat{c}(f(z_i), D_i),
$$

by, e.g., leveraging duality to reformulate it as a single optimization problem, or using gradient descent.

20 minute summary video of their paper available [\[here\]](https://www.youtube.com/watch?v=Hot26kyykaI)

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- Cons: unclear what to do in the non-linear setting, since we have Jensen's inequality rather than linearity of expectation in that setting, other parts of the approach heavily leverage linearity
- See Ho-Nguyen and Kilinc-Karzan (MS, 2022) for a discussion of some positive and negative aspects of Elmachtoub and Grigas (2022)
- We saw a new and quite important problem setting today: contextual optimization
- We saw two proposals for obtaining good solutions to this problem, and discussed when they are applicable
- This is quite an active research area, so it's potentially a good one to work on a project for

## Let's take a break here.

<span id="page-82-0"></span>[Let's Look at Some Code on](#page-82-0) [Prescriptive SAA For Next Part](#page-82-0) [of Lecture](#page-82-0)

- The Big Data Newsvendor: Practical Insights from Machine Learning, Ban and Rudin (Operations Research, 2019)
- From Predictive to Prescriptive Analytics, Bertsimas and Kallus (Management Science, 2020)
- Smart "Predict Then Optimize", Elmachtoub and Grigas (Management Science, 2022)
- End-to-end Prediction and Optimization, Ho-Nguyen and Kilinc-Karzan (Management Science, 2022)